



Club Report for 2022/2023 season

General summary

This last year has certainly been more settled than the previous two, which owing to the pandemic, were uncertain to say the least.

Membership packages available through Club spark are varied, with 46 new families taking up the Love Tennis 50% membership discount offered last year.

Our annual return is based on full time paid memberships of which there were **48** seniors and **43** juniors, totalling **91** full members, consistent with last season. We have **5** Life Members actively playing tennis. Again, the 6 month short- term packages were popular, several actually being renewed. **80** casual players purchased short term packages, for the FYE period.

The "Book- a Court" access installation system has been functional for almost 4 years now. So far, we have managed to be on the winning side in regard to public court bookings vs monthly outgoings. We continually need to promote this more: please help to do so amongst your friends and we will start a FB campaign to highlight this more often.

Grant's update: Our sincere thanks to:

Kaipatiki Local Board: \$2400 towards term 4 junior coaching 2022

North and South Trust: \$4000 towards roofing paint and repair

TAB: \$25,000 towards LEDs for courts 1 to 3

Statutory obligations update:

- Mandated police vetting of members directly involved with junior players will be actioned this year. The committee and junior managers will be a group that will require this. Especially, if they are transporting under 18s to matches. It is a straight forward process which TNZ will be responsible for sending on for approval. This aligns with their policies around Child protection, safeguarding of children and an overall participant protection policy. I have done some work on creating policies for Safeguarding in general, which are currently in our Club Policy document- however I need to fine tune this in line with all the information provided by TNZ in their Club toolkit resources.
- There will be constitutional reforms, as I have previously outlined. These, are to be made as a result of the update to the Incorporated Societies Act and some work to do around meeting the new criteria. We have time up our sleeves to achieve this, and once again will be guided by a template provided by both the Companies Office and TNZ. However, the onus on statutory liability of committee members has now been obligated. We currently have sufficient insurance coverage with a standalone public and statutory liability coverage policy through Tennis Northern and QBE, this is separate from our contents we have with JLT(Marsh), which we will continue to review, prior to renewal.



Financial overview

We have made a small net profit this year, before depreciation. Compared with the 2022 net deficit of \$1600.

Overall, it reflects how Covid has impacted on returning memberships, especially in the junior area.

We have prepared a budget for consideration, as always this is fluid and depends on lots of variables often outside our control. The CPI index is around 6-7% and this increase has been reflected in the recent increased cost of essentials such as power /water and balls. Unfortunately, these increases will need to be passed on to members, we have not increased our headline subscriptions for a few years now. We have decreased some aspects of our outgoings and constantly seek better ways of managing our OPEX. Obtaining a grant and installing LEDs on courts 1 to 3 will hopefully reduce the power bill due to light usage, which is very costly.

Our biggest cost is the affiliation fee from TNR (which includes the TNZ levy), I am working with the TNR Board and CEO to ensure smaller clubs such as ours are heard and recognised as struggling to keep our heads above water.

There is also talk of clubs with leases from Council, who currently pay no rent, such as us, to pay rent (based on square metreage) in the near future. The outcome of this is dependent on this year's Auckland Council budget. We have not factored this into this year's budget as it isn't a certainty as yet.

The club has to have funds in reserve, as per our financial policy, for any unforeseeable costs, plus court replacement. Courts 4 to 6 are 11 years old now. So, we need to continually build on the reserves to maintain the club.

We will continue to seek grant funding to help us defray overall costs, however we do need support from all of you to help with fundraising activities, sponsorship ideas, site management especially with the courts, as keeping these clear of leaves and moss helps lengthen the life of the turf. The committee are all volunteers and require support to help us make this a successful club both financially, socially and competitively.

Interclub

Senior highlights- Sue Evans and Pandora Russell

- This season has been the wettest in memory and impacted many interclub matches. Our thanks to the Captains for finding reserves and rescheduling matches. We experienced some major injuries which literally hamstrung the top Mixed Doubles team in particular.
- 8 teams in total competing in various grades across all the competitions offered by TNR. 3 down from last season. However, no summer grade winners this year.
- 2022 winter interclub had 2 pennants won. Women's doubles 1 won their grade and Naj won a singles box league- well done to those players.



Junior highlights- Brian Uy

- Junior numbers were down from last year- 5 teams from the 8 last year- the biggest group this season represented the U18 boys. The top team won the Post Xmas competition- well done to Haruto, Kenta, Peter and James from BB and all the various reserves. Consistency was the name of the game for this team.
- As always, a special thanks to the Junior team managers for their commitment to ensuring they had a team. A lot of juniors were in club uniform and it was great to see. Transporting and organising children is a feat at the best of times.
- Some more interclub shirts have been sold; we still have a few left over for purchase.
- We had a very successful Saturday morning "Hot Shots" programme run over both terms. The 8am slot had on average 25 children, so was very hectic-the majority of these children were memberships obtained on our Love Tennis Day. Thanks to Neththra Fonseka and Clariza Barga for helping both myself and Maureen run these programmes with Maud.
- The \$2400 council grant for term 4 2022 has contributed towards the cost of Saturday's coaching which has offset our overall coaching cost.
- Thanks to our coach Maud Bonham Carter from Kiwi Tennis (KT) who has done both term 4 and 1. Maud, unfortunately has not been available to continue coaching for the next year. KT are in the process of employing a new coach. Our small membership and the struggle to get both the Tennis Xpress and Cardio programmes to be successful along with private coaching has meant contracting a long- term coach difficult. There are opportunities to think outside the square here and these will be considered by the incoming committee.

Midweek highlights-

- This part of the club is supported by a small group of enthusiastic players who endeavour to play weekly the entire year. There were 2 interclub teams and 1 social team this season. Our thanks to the midweek contingent who organised two fundraisers which provided us with the \$1400 income as per the FYE.
- Club day is every Thursday morning from 9.30 finishing with morning tea around 11.30am. Thanks to Heather Fanshawe(rosters), team captains and delegates Maureen and Kayo. Sandie has continued on the Exec of NSLDTA.

Some key revitalisation challenges to be faced by the Club: These unfortunately, have not changed.

- Working with the new coaching team to create a vibrant atmosphere and lots more opportunities to engage in social tennis and increase interclub participation
- Obtaining, maintaining and retaining volunteers to help manage the club, either as officers or on sub- committees, especially site management. This is an endless task and we need better turnouts at working bees, to help with regular clearance of leaves on the courts, we have purchased a leaf-blower for member use.
- Sufficient funding whether through fundraising or grants, for us to maintain a profit going forward with a view to modernise the club, update court lighting and general upkeep.



- Increase the membership through social media marketing initiatives and other forms of communication, especially to promote our public Book -a-Court offer.
- Review all tennis activities- create think tank opportunities to seek different ways of doing the time- honoured methods we have employed for years

Acknowledgements and thanks

- The Committee, for their voluntary work and support in managing the club this season.
- In particular, Kayo as Treasurer and administrator, she has done a fantastic job in both departments and made my life so much easier and less hectic.
- Maureen, as Secretary will continue in this role and I thank her for her support as I have spent many hours managing the club.
- Our special thanks to Sue Evans as interclub convenor and support for Pandora in the Club Captain (CC) role. Sue has been on the committee for more years than she cares to remember and is planning to move away from Auckland in the near future. Sue has virtually organised all of our previous quiz fundraisers and we credit her for being the main driver of our fundraising activities over those years.
- Pandora has taken on the CC role and social media manager with aplomb and continues to be an integral part of our committee.
- Brian Uy as junior convenor again this year- organising parents and players into committing to join and play interclub is always fraught especially when we have last minute pull outs- all very frustrating. Brian is standing down this year and we thank him for his organisation of junior teams over the past 3 years.
- And the rest of the Committee- Joanne our social manager has helped organise our fundraising activities. Naj and JJ Tay for organising winter league and the upcoming Love Tennis Day.
- Jon Wakeman for continuing to help with site matters. Jason Chiu and Terry Lim for helping keep the courts clear of debris.
- Kevin Turner for auditing our accounts as always.
- **Coaching:**
We have 1 more year to run of our contract with Kiwi Tennis. The face of coaching has changed and clubs now contract with small companies that provide coaching often over a variety of clubs. Now that we have a relationship with Campbells' Bay club through Kiwi Tennis and subsequently a combined Women's Chelsea Cup team, we can continue to utilise this to combine teams for both senior and junior interclub. Thank you to those who have come along today, those who have supported the club in various ways and remember our door is always open to ideas and offers of help, whether it be on or outside of the actual committee.
Regards

Sandie Newton

President, July 2023.

Our thanks to our grant funders below.

