



Greendale Tennis Club Inc.

P.O Box 7198

Taradale

Napier 4141

Hawke's Bay

Committee Meeting

Date: Wednesday 1st September 2021

Time: 6.30 pm

Venue: Zoom call due to covid restrictions

Agenda:

- Chairperson role
- Clarifying roles on the committee
- Formally appoint TSA reps for the year
- Elect a Vice President, Maintenance Manager and Membership Manager
- Spring Doubles update SD & LD
- Love Tennis Update SD
- Club Shirts IS
- Membership Manager Role PE
- Discussion about 'Seniors Teams Event' in Easter 2022
- Greendale's Continuous Sporting Tournament
- Mansi and Mayank (and younger sister) Giri Free Membership
- Playing tennis under Level 3 - possibly using the Pay 2 Play system
- Additional bank signatory to be approved.
- Love Tennis - 30th or 31st of October
- Simon Cowan Management Review Letter and Constitution Changes
- Organising review meetings with Ian and Luke about their paid roles.

Present:

Paul Evans, Nick Bayley, Nic Holland, Ian Smith, Luke Donovan, Craig Wyllie, Janyce Young, Tony Verry, Gary Brennan, Stu Dawson

Apologies:

None

Inwards Correspondence

Tennis Eastern decided to postpone 29th August graded event at Greendale Tennis Club. They asked if possible to postpone this to the 28th November

Action: This was approved

Moved: Paul Evans, 2nd NB. All in favour

Tennis Eastern asked us to promote Robin Trophy that is being run by Clive Tennis Club 26th September

Action: Emails was sent 24th August, 2021 to all full members

Tennis Eastern wants a 15-20 min zoom call with the Greendale Committee to discuss two topics.

- Recent statement of intent that we have agreed with Tennis NZ.
- Regional sports park meeting.

Action: Meeting held 10 am, 27th August via Zoom

Moved: Paul Evans, 2nd Gary Brennan

Outwards Correspondence

Bruce Taylor, Suzanna Taylor and Sarah Shand have been nominated for the Tennis Eastern committee.

Email to tennis eastern confirming the 28th of November as being ok for the graded event.

Email to tennis eastern confirming we have advertised the Robin Trophy.

Moved: Gary Brennan, 2nd Luke Donovan

Review of Previous Minutes

Minutes were distributed to committee via email.

Moved: Gary Brennan, 2nd Ian Smith

Presidents Report - Paul Evans

We are certainly again in interesting times! I'm writing this while we are in level 4 lockdown. Hopefully we will be at level 3 on Wednesday, but this will still mean we have to meet via zoom.

By Wednesday we will know if the Continuous Spouting HB Spring doubles will be on or not so will need to decide on an alternative date. It's likely that all our planned events for September will need to be changed.

Now that the AGM is behind us we can get on with running our club for the new season. Welcome Nick, Gary, Janyce and Craig onto the committee. It's great that we are retaining the experience of Stu, Tony, Nic, Ian and Luke. A good balance of experience and fresh ideas. In the constitution we can have a couple more on the committee.

On that note we will need to decide on a Vice President, Maintenance Manager and Membership Manager and Chairman. With regard to the chairman's role I suggested at our first meeting that we rotate that around each month. This can be discussed at the meeting.

As you know I have taken responsibility for setting up the new database and membership system on Club Spark. I am happy to take the responsibility of doing the membership role this season to ensure it all runs smoothly.

However, I would like someone from the committee to work alongside me and eventually take on the role. If none of you are forthcoming, then I would like the committee to appoint Jac Wardrope to the role and he is compensated for this in some form. Regarding membership since I sent the email out yesterday (25/8) we have already had 13 renewals and received \$2,215 into our account.

My update from the President email covered off the main things I believe will keep us busy this season. These being:

- Strategic Plan – once we can confirm a date for Peter Wogan's session the outcomes from this will drive what we do for the year and may result in setting up some working groups that involve members from outside the committee.
- Courts 1 -3 resurfacing
- Our flagship events- Spring Doubles and Junior Tournaments.
- The Love Tennis weekend is a chance to showcase our club, refresh our membership and promote the great game of tennis.

The other key message in my update was around Juniors and encouraging more of them to play interclub and play in tournaments. Ian and I met with Sean Davies to discuss Junior Development. Sean gave us some interesting data.

- Of all the junior tournaments run last year GTC Juniors made up 11% of the entries cf to Havelock with 34%. HBL 18% and Waipuk 16% .
- Breaking this down further in the Under 11's GTC was only 9% cf to Havelocks 41%!
- While we are well represented at senior interclub level with teams. Our Junior interclub participation is poor. In term 4 we had 2 teams of a total of 29 in total (7%) cf to Havelock with 11 (37%). In term 1 of this year again 2 of a total of 34 (6%) cf to Havelock North of 12 (35%).

From this meeting we concluded that a working group should be formed which includes myself, Ian, Luke, Jac and Sean Davies and someone else from the committee to come up with a plan of not only improving interclub participation but have more defined pathways for our Juniors. The club has made a significant investment in having hard courts for junior development so it would be good to see some measurable results (whatever we decide

these to be) from this investment. The strategic plan process may draw out some solutions as well.

It will be interesting to get the rest of the committee's thoughts on this at our September meeting.

Finally we will need to appoint some tennis reps to the TSA. I am keen to put my name forward and it would be good to give Ian a break so someone else from the committee needs to put their hand up. Greg M is our third representative and I think he is happy to continue. The reason I am keen to be involved is there are some major opportunities for the TSA to have fit for purpose facilities downstairs and perhaps a balcony upstairs if we get Taradale football on board as full members.

That's enough from me. I'm looking forward to the season and believe we have a great committee to achieve not only great results but live up to our mission statement of:

Providing an inclusive range of tennis opportunities for all players, at all levels , within a friendly community.

Paul

Moved: Paul Evans, 2nd Gary Brenan, all in favor

Vice President Report

No vice president

Treasurers And Financial Report - Nic Holland

Treasurer's Report to 29 August 2021

Profit and Loss Statement

- Attached to the email to all committee members is the Profit and Loss (P&L) from 1 June 2021 (the beginning of the financial year), to date - 27 August 2021. Net Profit to 29 August 2021 \$38,320.
- I have changed the format of the P&L to group the 'Income' (subs, tournaments, court hire) separately from 'Other Income' (i.e Grants etc) and have included comparative figures for the same time last year, and the year before.
- You will note that subs are starting to come in for the new tennis year.
- Also, the \$40k of Grant Revenue has been received.
- Expenses are tracking at a similar rate to previous years. Depreciation is only for two months, as we haven't had August month-end yet.

Balance Sheet

- Attached to the email to all committee members is the Balance Sheet to 29 August 2021 (although it states 31 August)
- There is \$87,450 in the bank, which reflects all the transactions to date, including the Grant receipts of \$40k and the payment of the deposit of \$22,281.25 (GST inclusive), \$22,042 of this cash is a term deposit.
- The tennis court resurface deposit is sitting in 'Tennis Courts and Shed' in the Balance Sheet.

Payments overview

- Attached to the email to all committee members is a listing of the payments made since 1 June 2021 to 27 August 2021.

Moved: Nic Holland, 2nd Craig Wyllie, all in favour

Club Captains Report - Stu Dawson

Hi all hope everyone is keeping safe.

This is my 1st report as Club Captain so you will have to bear with me.

I won't be mentioning a lot about the junior side of things as I feel Smithy has this well covered and I don't see the point in repeating his fine work.

To date the courts and surrounds are looking really smart thanks to Simon, Norma, Robert, Craig and any others I've missed.

Club days have been progressing well with generally 7 courts running. I am going to try and make the club day a little bit more competitive so I will be grading everyone on the day. This won't be solely based on how well you hit the ball but on court movement, and how hard you want the ball hit back to you, and whatever else I can think of.

I know this is a touchy subject but over the last few years our club days have reduced in numbers and I'm not sure why so I will trial this for a couple of months and see what everyone thinks. If you feel you're not getting a good enough hit or its too hard let me know and I'll reassess your grading.

Looking forward, we have courts 1 - 3 scheduled in for resurfacing in January. Please be aware courts 1 – 3 have very short turf, so can be a little slippery if you're having a hard hit.

We had a small group of hitters at the Kapi Mana Tournament in Wellington a few weeks ago; great fun was had by all even with the freezing conditions inside the covered stadium.

Congrats to Russell and Jane for taking out the mixed doubles title and to those like myself, Janine and Stacey that came close.

As per level 3 guide lines the courts will remain closed until we hit level 2, the committee will let all members know when the courts are open again.

If any member has any ideas or thoughts on what we can do to improve as a club let someone on the committee know. We are here to help.

As always play hard have fun,

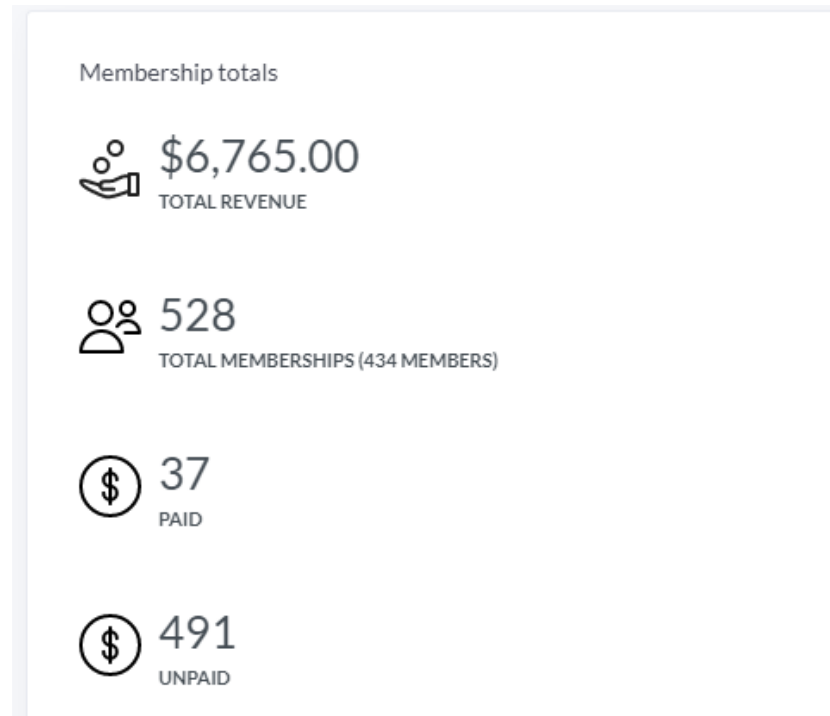
Regards Stu

Action: Try to get younger ones more involved in club days. Send email to members to let them know that we're going to try and do things differently on club days to try and improve the enjoyment levels for everyone.

Moved: Stu, 2nd Nic, all in favor.

Membership Managers Report

Tony Verry is going to help with membership management with Paul Evans.



Someone to be liaison with the sponsors to check in with them. Gary Brennan has been nominated for this. He needs to talk to Nic to find out who are the sponsors and then they need to be invoiced again.

Action: Send out invoices to court sponsors to remind them of their ongoing financial support and Gary Brennan to communicate with them.

Moved: Paul Evans, 2nd Nic Holland

Coach's Report - Luke Donovan

Coaching was going well at the start of term 2. We will basically be playing catch up the rest of the term now but we can't do much about that. Jono is improving the more time he spends on court.

Coaching the coaches will not be happening the weekend of 18th and 19th September as we now have the Continuous Spouting Doubles Tournament on then. I will do my best to find a time that will suit most coaches. This is becoming trickier and trickier to do.

I have spoken with Stacey she will be contacting the local entrants for the Continuous Spouting Doubles Tournament and informing them of the new date. I will contact the out of towners. Hopefully we can still secure these players as the draws were starting to take shape.

Love Tennis Weekend as you are all aware has been postponed, date to be finalised. I will go back to TNZ with the suggested date for Greendale being Saturday October 30th, I know some other clubs have suggested other dates so the likelihood it falling on the 30th is not high. Let's hope the new date doesn't clash with anything else we have on.

We are unable to coach in level 3 and the club will remain shut. Hopefully we are back out there sooner rather than later.

Action: 21st of November is going to be the day for Love Tennis. We'll discuss arrangements for this before that date.

Moved: Paul Evans, 2nd Nick Bayley

Junior Coordinators Report - Ian Smith

Many of the dates in this report I would assume are now subject to going down to at least Level 2.

Thank you to Paul, for the updating large display boards starting date from 5th (last year's opening date) to the 11th September (this years).

Thank you to Tony Verry – who has offered to visit and distribute flyers promoting our Junior Programme to nearby schools.

Thank you to Paul Evans who has offered to use his Facebook advertising expertise to promote for Opening Day and leading up to the restart after holidays on Saturday October 17th October.

Was hoping Luke would get a chance to go into primary schools prior to Opening day to promote our Junior programme, but probably unlikely now.

Junior Opening Day on Saturday 11th September – Suzanna, Sarah and Stacey have offered to assist with registrations.

I have sent a notice to schools with junior club starting details asking it to be displayed either in their notices sent home or similar.

Monday Singles will start on 13th September, from 5 to 6.15pmish.

Coaching for Coaches afternoon will run on Sunday 19th September by Luke, later than usual due to difficulty get court time. Luke has been asked to provide an intensive 'Coaching 4 Coaches' session aimed at our middle group, as we feel that is where there is most need. Coaching programmes also emailed to coaches to refer to.

GTC Junior Shirts \$40 polo and \$35 for Tee – Stacey has offered to look after this, take orders etc. The style and colours chosen reflect what kids will want to wear, are really good quality breathable tennis clothing, look cool and will have our readily identifiable logo on them. Hoping to have them available to view for meeting but obviously not now possible.

Interclub: aim is to have any junior who is receiving squad or individual coaching with any of our club coaches is to be playing Interclub. Club coaches need to push this and form teams. If can rally can play D grade or higher.

Red Ball – changing for a slightly shorter time from 60 minutes to 50 minutes. Want to form a ‘Movers & Shakers’ identified accelerate group for start of term 4. And maybe do the same for second group.

Courier article went in back in July with Junior Singles winners from last season plus plug for Opening Day.

Junior Newsletter nearing completion, draft copy attached. Contains Info on up coming tournaments as well as usual Junior information eg Junior Interclub, Dress-up Saturday, Holiday programme second week of

holidays (Monday 11 th to Thursday 14 th October), dates of organised play Kidult Tournament date is to be confirmed by Luke....

Expenses: purchasing red, orange and green dot balls for the season, two mini nets being purchased, replacement of 22 buckets, 2 noodles, repaired 7 mini nets and 1 bag. Thanks to Jay Mason who spent over 4 hours with me during last holidays repairing, organising and going through Junior Gear.

Scholarships/Sponsorship of players – no one made contact, will look at this again some other time.

Junior Club Singles Champs to be played Sunday 20 th March 2022, backup date of Sunday 3 rd April if wet – please put in Calendar. Very late due to avoiding clashes with Tennis Eastern Tournaments and fixtures.

Thump Sports Closed Doubles Tournament Saturday 19 th March 2022 with backup date if wet Saturday 2nd April – please also put in calendar – this is a ‘Double Header’ weekend along with the club champs.

Great to see so many GTC members who entered in Tennis Eastern’s recent first graded tournament. Well done to the following, with their placings within their grade next to their names: India Apatu (4), Mayank Giri (2), Kendra Wise (2), Zoe Holland (3), Lily Warren (4), Nancy Johnson (2), Phoebe Holland (1), Blakje Pittman (2), Christine Huang (1) and Logan Margerison (1).

Still keen to get a Junior lockable shed, located in same bay as containers. Stracto quote \$ 1150 for a painted double door shed 3.12m x 1.585m plus about \$300 for some shelving. Does insurance cover whatever we store in there or not? Need more room for the gear we have. Need more ready

access to equipment, more efficient eg leave baskets set up, better security of equipment (envisage only key would be with me and a back up key with President or similar).

Napier antique and Jewellery centre has agreed to be a scholarship sponsor for a nominated junior/s. This is to the value of \$300.

Part of expectations of Junior Coaches is to stay for Saturday morning tennis but was not really happening, something want to try and push again –Music and other activities such as Speed Radar Gun, Ball Machine and such like being adopted to help resolve this but open to ideas - Box League at 11.30am on Saturdays.

Action: Look at insurance possibly for a new shed and the positioning of the new shed to be discussed at a later date. Put kids into appropriate teams for interclub.

Moved: Ian Smith, 2nd Gary, all in favour

Funding Resolutions

Nothing

TSA

Paul Evans put his name to be on the committee of TSA. Craig Wyllie has agreed to be on the TSA committee also.

Action: Paul Evans, Craig Wyllie and Greg Margerison to be on the TSA committee

Moved: Gary, 2nd Ian Smith, all in favour

Tennis Eastern

Greendale was given a good update from Bruce and Sean from Tennis Eastern on the path they are taking to progress tennis in the region.

Our club is doing everything we should in relation to what Tennis Eastern expect of us.

We were advised about plans for covered courts at the Regional Sports Park in Hastings along with additional courts that will be shared with netball. This is a long term project.

Health and Safety

Courts 1 - 3 can sometimes be very slippery.

Action: Get a sign for courts 1 - 3 to say they are dangerous in terms of being slippery.

Playing tennis under Level 3 is possible according to guidance from Tennis New Zealand. But at present the committee has decided to not open the courts. This will be reviewed in 1- 2 weeks time if still in Level 2 to reassess the situation.

Action: If still in Level 3 in 1 - 2 weeks a review will be done to see if/when and how tennis could be played within the guidelines given by Tennis New Zealand.

Moved: Paul Evans, 2nd Nick Bayley

General Business

45k has been secured from funding for court resurfacing of courts 1 - 3. The total budgeted cost for this project is 80k. Nic has given some forecasts on using the clubs cash to complete this project. There is a spreadsheet she has provided with forecasts but here is a summary of this...

- Fee increase of \$5 & \$10 (as per approval at AGM),
- Court re-surfacing cost \$80,000 (excl GST) - quote \$77,500, (assuming a few unforeseen costs)
- \$45,000 of Grant income
- expenses rise by 2.5% per annum,
- \$4k per annum of Grant income for tennis balls,
- NOW sponsorship expires at end of 3 years, and no new Sponsor is found (hence Container Sponsorship only \$2k in 2023).

We have about \$65k now, and the forecast shows we would be back to these levels by the end of 2023, based on the above assumptions.

I am not suggestion \$65k is the ideal level for the Club's cash position. That's a decision for the Committee.

Action: Need to contact supplier of astro turf to hopefully schedule the project to be done in January.

Moved: Stuart Dawson, 2nd Ian Smith, All in favor

Stuart Dawson has put through a motion to purchase new tennis balls at a cost of \$2152.80. In the future funding should be sought to purchase tennis balls.

Moved: Stuart Dawson, 2nd by Luke Donovan

A discussion needs to happen about clarifying roles on the committee.

Action: Face to face meeting with Peter Wogan to help clarify this.

The Seniors Teams Event is being held in Easter 2022 and it's using 4 different venues in Hawkes Bay for this tournament with Greendale being one of the venues.

The club is looking at widening the gate that leads into courts 7 - 9 to allow wheelchair access.

Action: Craig Wyllie is going to oversee this project and look to see if funding can be attained to help pay for the cost of a new gate.

The Continuous Sporting Tournament has lost a few entries due to the change of a new date. But entries are still coming in however and it would be good for this tournament to advertised to other clubs around Hawkes Bay to boost the numbers.

Action: Committee to keep pushing for entries from other clubs in Hawkes Bay.

Mansi and Mayank (and younger sister) Giri are going to be given a scholarship for a one year membership of the club.

Action: Napier Antique and Jeweler centre Junior sponsorship of \$300 will be used for this.

An additional bank signatory need to be approved for the club. Tony Verry was appointed to do be the clubs 3rd signatory.

Moved: Paul Evans, 2nd Nic Holland

Review meetings with Ian and Luke are going to be conducted annually. This is going to be done with Paul Evans, Nic Holland and Craig Wyllie. A formal letter is going to be sent to Luke and Ian advising them of this. Before the review meeting Ian and Luke are going to be given a questionnaire to fill out.

Moved: Tony Verry, 2nd Craig Wyllie

Sarah Shand's dad has just died.

Action: Janyce to organize a card for her and to do this ongoing for situations like this.

Meeting Closes at: 7.52 pm