



## **Greendale Tennis Club Inc.**

**P.O Box 7198  
Taradale  
Napier 4141  
Hawke's Bay**

### **Committee Meeting**

Date: Monday, 3<sup>rd</sup> October, 2022

Time: 5.30 pm

Venue: Containers

## **Agenda**

### **Present:**

Craig Wyllie, Tony Verry, Ian Smith, Stacey Skilton, Nick Bayley, Nic Holland, Gary Brennan, Jac Wardrope, Alex Cave

### **Apologies:**

Stu Dawson

## **Inwards Correspondence**

Tennis Eastern (September 13<sup>th</sup>) - Clive Tennis Club - Robin Trophy tournament

Tennis Eastern (September 23<sup>rd</sup>) - Tennis Eastern AGM

Tennis Eastern (September 24<sup>th</sup>) - 4 Person Interclub event

Tennis Eastern (September 30<sup>th</sup>) - Sean Davies - Goodbye

## **Outwards Correspondence**

No outward correspondence.

## **Review of Previous Minutes**

Minutes were distributed to committee via email.

***Moved: Jac, 2nd Gary***

## **Presidents Report - Stu Dawson**

Hi all,

Another wet month with potentially another wet weekend ahead, good luck to GTC members who are supporting HBL playing at the seniors tournament. Love tennis was a massive day with around 120 new members, so booking courts is essential. If you're not booked and someone else is you will be told to move.

A great effort by Jac going into a lot of local schools, it really generated a lot of interest. I lost track of how many sausages I cooked but it was around 200. The committee are still reviewing the strategic plan and there is a lot of debate around changing the constitution re life membership. So we still have nothing to present to you yet. A subcommittee has been formed to see if getting club rooms of our own is an option or not. At least if it's a no we can all stop saying we want it and move on, 3 more courts? Lights? Parking? etc etc.

Saturday morning junior tennis is underway, and looking really strong with a massive amount of kids running around, well done Ian, Jac and their coaches for making it happen.

And finally Subs are now due so prompt payment is always appreciated.

Have a great day  
Regards Stu  
President

***Moved: Craig, 2nd Gary***

## **Vice President Report**

No vice president

# Treasurers And Financial Report - Nic Holland

*Treasurer's Report to 30 September 2022*

## *Profit and Loss Statement*

- Attached to the email sent to committee members is the Profit and Loss (P&L) from 1 June 2022 to 30 September 2022. Operating Profit (before depreciation) to 30 September 2022 is \$38,335, this includes \$8k of Grant Revenue, & \$2,987.60 of Community School Coaching expense (Profit \$63,858.41 in 2021; includes \$40k of Grant Revenue). This has the comparison to the last 4 years.

- I have also attached to the email sent to committee members a monthly P&L, which shows the transactions since our last meeting (including 3 months prior and YTD). Operating profit for the month is \$35,080 (before depreciation).

- Subs – \$26,435 received! (excluding GST). Tracking 20% ahead of last year, even though reminders were only sent out about 10 days ago. \$9,180 of that is from the Love Tennis weekend, which saw 74 new Juniors and 44 new Seniors. Note the jump in Juniors and Family memberships from this time last year!

- Expenses – nothing material to report, apart from the Community School Coaching expense, in 'Club Coach' expenses of \$1,493.80. Jac has used \$2,987.60 of the \$5k Grant.

## *Balance Sheet*

- Attached to the email sent to committee members is the Balance Sheet to 30 September 2022.

- There is \$85,336 in the bank, \$22.4k of this cash is a term deposit, maturing on 8 March 2023. \$36k net increase this month.

- The 'Accounts Receivable' are Sponsorship invoices due 20 October 2022, apart from the \$300 receivable still to be received. I followed this up with Gary, and has sent a reminder.

## *Payment's overview*

- Attached to the email sent to committee members is a listing from Xero of the payments made since 1 September 2022 to 30 September 2022, totaling \$1,795.89 (including GST). \$2,053.80 to pay.

*General Business*

1. *Funding Applications update. Application to NZ Community Trust for \$3k has been approved and funds received. The tennis balls and nets have now been ordered by Ian. The Funding application to One Foundation for the Shed etc has been completed and accepted (after delay of requiring the authority of a new 'Grant Writer'). The next cut-off is 15 October 2022, so we should here sometime after that.*

2. *To ensure I don't miss any payments, I will circulate the Xero email address, so that you can email any invoices directly to the Xero inbox.*

**Moved: Craig, 2nd Jac**

## **Club Captains Report – Stacey Margerison**

CLUB CAPTAIN REPORT

SEPTEMBER 2022

The club is certainly buzzing with many new and old members taking advantage of the various hitting opportunities the club has on offer. We continue to see great numbers enjoying senior club days while midweek hitting is definitely on the increase too. With all this activity and to avoid disappointment, I recommend everyone becomes adept with booking their courts via the Pay2Play court booking system. If you need any help with this please contact Tony Verry on 027 629 9708 or email [greendaletennis@gmail.com](mailto:greendaletennis@gmail.com).

Membership Fees

As per normal these were due 1/9/22 so if you haven't already, please organise these to be paid ASAP. Gate codes will be deactivated for those who haven't paid by 31/10/22.

Saturday Interclub Teams

If you're interested in joining or entering an Interclub team, please contact Stacey ([staceyleigh@xtra.co.nz](mailto:staceyleigh@xtra.co.nz)). This is played on Saturday afternoon, starting at 3.30pm, with the first round commencing 15/10/22. Teams consist of 4 players (plus reserves) with singles and doubles matches being played. There is a Premier Grade and a Reserve Grade with Reserve Grade being S6 and below. Names in by 7/10/22. You must be a paid club member to be eligible to play.

Ladies Midweek Interclub

Greendale is once again well represented in this competition with 2 teams competing in the Premier Grade and 2 teams competing in the Reserve Grade. The Premier Grade begin their season on 13/10/22, with the ReserveGrade starting the week after. This competition is played on Thursday

mornings from 9am and I'm sure the ladies would appreciate some support courtside if you're passing by.

I look forward to following this competition and wish you a fun and successful season, goodluck!

#### Club Merchandise

Club Shirts (V Neck or Polo) are available to order. Contact Ian Smith on ismithruru@gmail.com or 021 131 8433 if you are interested. We also hope to have club caps and visors available in the near future. Watch this space!

#### Tennis Balls

Gary Brennan is selling tennis balls on behalf of GTC. They are Tecnifibre, 4 ball cans @ \$20 per can. He can be contacted on 021 617 676.

#### Special Mention...

And lastly a very special mention to one of our up-and-coming juniors, Mayank. Mayank, who not only played a very successful tournament down at the AIMS Games but walked away with the SPORTSMANSHIP AWARD!

Congratulations Mayank from us all

See you on Court

Stacey Margerison

CLUB CAPTAIN

***Moved: Gary, 2nd Craig***

# Membership Managers Report - Tony Verry

Hi all

Wow, what a busy start to the season.

Kicking off with the Continuous Spouting Hawkes Bay Tournament, Junior Opening, and Love Tennis.

Love Tennis has been a massive success, with over 120 new members joining on the day.

I am still trying to allocate 9 payments to players from this event. We have also had many new Juniors join since.

Currently we have 243 paid members  
96 Seniors, 147 juniors  
Plus the 9 I still need to find.

We should theoretically be looking at around 400 members this year, so many more to be paid still.

Have also had a few emails back from some that are no renewing membership, varying reasons, e.g. moved away, kids trying another sport this summer, among other things.

Been a lot of hours doing data entry with all the new members, we should look into using either pay2play or clubspark as a payment system, which will then tick them off automatically once payments are made. Or at the very least use one or the other, whether payment system is used or not.

We have a database on both, can email from both. I find them both annoying to use, but like most things, the more you use them, the easier it gets. There are pros and cons with both. We can discuss this once I have been back to both parties and get some figures out of them.

Will try and get this together before November meeting.

All in all a very positive start to the season, let's keep it rolling into summer!! Just a reminder subs were due September 1st, please keep these coming in. Go to [Greendaletennisclub.com](http://Greendaletennisclub.com) and follow the payment instructions. Non paid member's gate codes will be deactivated on the 31st October. Exciting times ahead for Greendale Tennis Club, with some positive growth and plans for the future.

Tony Verry  
Membership Manager

**Moved: Craig, 2nd Jac**

## **Coach's Report - Jac Wardrope**

GREENDALE TENNIS CLUB  
COACHES REPORT - SEPTEMBER

It's been an amazing start to the tennis season at Greendale. Highlighted by the spectacular numbers at Saturday morning coaching. All the primary school visits I've been doing have been paying off big time! So far I have visited Arthur Miller School, Greenmeadows Primary School, Reignier School and Taradale Primary School. Puketapu is next on the list! Numbers are up significantly on the last two seasons!

Now the challenge becomes retaining these numbers! A big thank you to all club members and volunteers coaches who are helping out on Saturday morning. Stacey Margerison, Suzanna Cave, Nic Holland and Tony Verry have been doing the hard yards with regards to chasing up membership queries! As a result of this, Monday singles has also had some great turn outs!

The holidays program is coming up in the second week of the holidays with good numbers attending. We will be using one or two of our Saturday morning volunteer coaches to help Ian and myself.

Junior Interclub is coming up soon with numbers up a good amount from last year - four teams as opposed to one. We are looking to build on this in the coming seasons!

Watch this space!

Our very own Greendale Junior Open is going ahead this week despite the very trying weather conditions.

I would also like to highlight one of our recent junior performances. Mayank Giri placed 4<sup>th</sup> in the country at the recent AIMS Games (the premiere national Intermediate School tournament). Mayank has not played a lot of tennis during the last couple of seasons due to some extremely trying personal circumstance. Despite this he has showed everyone his talent and pedigree by also winning the sportsmanship award for the whole country. The way Mayank plays and approaches the game of tennis should be a shining example to all club members! Well done Mayank, Greendale is extremely proud of you!

Lastly, my after school coaching business is really taking off with my assistant Heath Hooper potentially going from working one day after school to three or four if he is available - dependent on his commitments to his current primary school teaching job.

Regards,

Jac Wardrope

Tennis Eastern Club Coach of the Year 2019/20  
Head Coach - Greendale Tennis Club

***Moved: Craig, 2nd Nic***

## **Junior Coordinators Report - Ian Smith**

October 2022 Junior Report:

Saturday Morning Tennis started on Saturday 10 th September We had very big numbers making for some busy Saturday mornings and somehow miraculously we missed all the bad weather forecasted during this time. Three Saturdays completed so far, quite a few new members, having Jac going into primary schools has contributed to this – this has been missing for past few years. As usual there is a 'turn over' of players each season.

Some comparisons:

This Year Wk 1: 59, 59, 37 = total of 155, last year was 97, in 2020 was 68.

This Year Wk 2: 74 (record no. for this grp), 65, 35 = total of 174, last year was 112, in 2020 was 75.

This year Wk 3: 70, 67, 28 = total of 165, last year was 126, in 2020 was 80.

Big thank you to Suzanna, Nic, Sarah, Stacey and Tony for assisting with registrations and helping on these day. Thanks to Harry Smith from Wilson and Kim Cooper for attending our Opening Day with their products and providing their expertise in assisting our members with racquets and gear. Finally, thanks to all our amazing adult and junior coaches that are assisting on Saturday mornings.

Monday Singles started with very pleasing numbers (26, 21 and then Queens holiday), two Mondays so far, thanks to Jac for running the drills these evenings. Highlight is the good number of beginner Blue players attending. Finished now for school holidays and we restart next term on Monday 24th October.

In holiday break now for Junior Saturday morning tennis for school holidays and Labour/Show weekend, we restart on Saturday 29 th October. But lots of tennis available over this break: GTC Junior Open, Holiday Programme and Kidult Tournament, and that is just what we are providing!



Junior Holiday programme - being held during the second week of school holidays, mornings of Monday 10th to Thursday 13th October. All courts needed on Thursday, probably some available the other mornings. Numbers not finalised yet.

GTC Shirts: last count there were about 10 shirts ordered. Have placed order and hoping to have these for players when they return on Saturday 29th October.

Recipients of the 'Napier Antique and Jewellery Centre' Scholarship has been awarded to the Giri family which will be used to cover the GTC junior subscription costs for Mansi, Mayank and Vanessa. Big thank you to Keri and Jay Mason for continuing this generous sponsorship this season.

Junior Interclub – slightly more numbers at this stage, but we are aware that this will take a while to rebuild. About 18 names so far, so probably 4 teams. Would be great to get all our Juniors who can serve playing Interclub.

Coaching for Coaches: Held on Sunday 10 th September, very good attendance however due to rain was held in clubrooms. Thanks to Jac for running this session.

GTC Junior Open (Sunday 2 nd to Wednesday 5 th October – all courts) and Kidult Fun Doubles Tournament (morning of Sunday 16 th October – all courts).

Lockable Junior Shed with shelving for storage of club Saturday Morning junior equipment - is possibly still in the pipeline?

Well done to the following junior players from GTC for success in the HB Graded Tournament held recently in August: Mayank Giri 2 nd , Gemma Johnson 1 st and Hunter Every 1 st and well done to Mayank for receiving the Sportsmanship Award at the recent AIMS Games and all our other players who participated along with other tournaments..

***Moved: Gary, 2nd Craig***

# **TSA**

## **Tennis Eastern**

Stacey has joined them on the committee.

## **Health and Safety**

## **General Business**

- Life membership

Going over the version of the life membership outline that Ian has come up with we have come up with some potential changes e.g. 75% of the senior members should just be changed to members. 15 years club membership was favored over 20 years. Voluntary should be worded to say the person is involved in multiple voluntary roles and performs at a high level.

Change quorum to committee. Change this... 75% of the senior members who are present and entitled to vote.

The nomination must include a full presentation of the reason for nomination to the committee for consideration at least 8 weeks before AGM.

Changes to the outline are to be made by the secretary and then circulated to the committee for approval or additional changes. The final version will then be submitted to be approved at the SGM.

- Sponsorship

Pak N Save has offered to sponsor junior kids prizes on Saturday mornings. Pak N Save Vouchers will be given out every week to kids and there might be a meat pack once a month. We need more clarification as to what is on offer and ask how big a sign they want and the length of the sponsorship term. Jac is going to organize a meeting with Andrew to clarify all of this.

The Now contract on the container is up so we need to contact them to see what they want to do.

Rosies is keen to host a quiz night.

Possible change net signage to full length ones.

- Strategic Plan

Consult with council to see if we can add 3 courts if growth dictates. Go to council about the clubrooms. Meeting with council by a sub committee is

going to do this which includes... Bruce Taylor, Russell Broughton, Craig and Stu are to discuss the clubrooms.

Before the strategic plan is given out to members we need to add more details to the section: "what do we want to achieve".

**Moved:** Craig, 2nd Nick

- Holiday program payments, and junior coach payments

The holiday program - Ian collects the money and then distributes it to the coaches but this is outside the club finances. Saturday morning coaching is different as this is part of the club finances and payments to coaches are through the clubs bank account.

- Family membership package

A family membership package needs to be (up to) two adults and kids 18 and under and living at home.

- Affiliation fees to pay

For every senior member we pay \$30. This is to cover TSA, Tennis New Zealand and Tennis Eastern affiliation fees. This could cost the club upwards of 15k. We need to pay this by early November. To help the club Simon has done a grant application with TSA to pay all the affiliation fees.

A resolution was agreed that we should apply for a grant for the affiliation fees for our members.

- Net replacements, mending/grants

Some of the tennis nets are not in good repair. Craig has been looking at options for this and he is going to get 1 new net and 3 net's repaired.

**Moved:** Nick, 2nd Gary

Get new rubbers for the squeegees.

- Tennis Eastern AGM

Stacey is on the committee for them now.

Sarah Shand is going to do a raffle for Mayank and Nancy.

**Meeting Closes At: 6.53pm.**