



Greendale Tennis Club Inc.

**P.O Box 7198
Taradale
Napier 4141
Hawke's Bay**

Committee Meeting

Date: Monday, 7th November 2022

Time: 6.30 pm

Venue: TSA

Agenda

Present:

Craig Wyllie, Tony Verry, Ian Smith, Stacey Skilton, Nic Holland, Gary Brennan, Jac Wardrope, Alex Cave

Apologies:

Nick Bayley

Inwards Correspondence

Tennis New Zealand - Social Media Workshop – Email 11th of October

Outwards Correspondence

No outward correspondence.

Review of Previous Minutes

Minutes were distributed to committee via email.

Pak N Save sponsorship meeting – hasn't been done
Now container contract – still in progress

Moved: Gary, 2nd Tony

Presidents Report - Stu Dawson

Morning,

Another magic day in the Bay, finally no rain for a little bit hopefully. We have a committee meeting this coming Monday where I hope to finalise the strategic plan and the new criteria for life membership. So we should be able to show you what we have and then set up a SGM.

Yesterday we had a working bee to tidy up all the hedges, drains and lawns and we also put 2 ton of sand on courts 123, a massive effort from those that could make it. Thanks to those that did it took a heap of work off the committee's shoulders and was also a fun morning.

The subcommittee has had another meeting, finalising what we want to present to the council, and as of next week I will start looking into costings on putting a club room in spot on court 4. This is basically so we can be ready for any and every question the councillors may have. We have had a concept drawing done (thanks Gregory) to show what the court area and clubrooms could potentially look like so we will keep you posted.

Have a great day

Regards Stu
President

Moved: Stu 2nd Nic

Vice President Report

No vice president

Treasurers And Financial Report - Nic Holland

Profit and Loss Statement

- Attached to the email sent to the committee is the Profit and Loss (P&L) from 1 June 2022 to 31 October 2022. Operating Profit (before depreciation) to 31

October 2022 is \$46,506, this includes \$8k of Grant Revenue, & \$2,987.60 of Community School Coaching expense (under Club Coach) (Profit \$68,719 in 2021 & includes \$40k of Grant Revenue). This has the comparison to the last 4 years.

- I have also attached a monthly P&L, which shows the transactions since our last meeting (including 3 months prior and YTD). Operating profit for the month is \$8,171 (before depreciation).

- Subs – \$45,155 received Year-to-date! (excluding GST) \$18,720 in October. Tracking 33% ahead of the same time last year (\$33,890).

- Expenses – nothing material/unusual to report, apart from the Community School Coaching expense, in 'Club Coach' expenses of \$2,987.60. Jac has used \$2,987.60 of the \$5k Grant from North South Trust and needs to spend the balance in November, or we will need to pay back the unspent balance of \$2,012.40. I have accrued the Lease cost (NCC) and Tennis Eastern fee to be comparable to last year. We have received (4 Nov) a \$12,000 Grant from Air Rescue Services to go towards these fees and the TNZ annual fees.

Balance Sheet

- Attached to the email sent to the committee is the Balance Sheet to 31 October 2022.

- There is \$107,714 in the bank, \$22.4k of this cash is a term deposit, maturing on 8 March 2023. \$22k net increase for the month.

- The 'Accounts Receivable' are 2 Sponsorship invoices that were due 20 October 2022, apart from the \$300 receivable still to be received from March. I followed this up with Gary.

- We have received \$400 from Napier Antique & Jewellery Centre. I need to account for this being used to pay the Giri's childrens' sub for 2022/23.

Payment's overview

- Attached to the email sent to the committee is a listing from Xero of the payments made from 1 October 2022 to 31 October 2022, totaling \$3,189.30 (including GST).

General Business

1. Funding Applications update. Application to NZ Community Trust for \$3k has been approved and funds received. The tennis balls and nets have now been ordered by Ian. Awaiting invoice to pay. Accountability Report due 22 December 2022.

The Funding application to One Foundation for the Shed etc has been completed and accepted (after delay of requiring the authority of a new 'Grant Writer'). They then requested information on 10 October, and I have not heard anything since then. The cut-off's are the 15th of the month, so I assume we

missed the 15 October 2022 cut-off, and will therefore hear something after 15 November 2022.

At the last meeting we completed the documentation for a Grant from Air Rescue Services which Simon Cowan organised. It was to cover the Tennis Eastern, Tennis New Zealand & TSA/NCC fees, amounting to over \$14,000. They have approved & paid a Grant of \$12,000 (on 4 November 2022). These fee will be paid this month, and I will complete the Accountability Report as soon as they are paid.

The North South Trust grant Accountability Report was due 29 October 2022. Jac has not been able to get to all this schools yet, so we haven't spent all the money (see above). I have received confirmation from NST for an extension to 29 November 2022, at which time any unspent funds will need to be repaid.

Moved: Gary, 2nd Craig

Club Captains Report – Stacey Margerison

No report

Membership Managers Report - Tony Verry

Hi all

As of now, we have 382 paid members.

This consists of 202 junior members and 180 senior members. This is a great jump from last year where we had around 300 paid members. I have sent out another reminder today, this will be the last. I have asked in this reminder to let me know if they do not wish to join, as I have in the past.

From the responses I have been tidying up our database, so it is current and reflective of our current membership, obviously a bit more work to be done, as there is 280 showing as not paid.

After the responses from today's reminder, these 280 will be cancelled so that our numbers balance, and I stop annoying people who have not been members for years, as this database has never been tidied up.

As a committee we really need to decide how we want to proceed in the future.

We have two options, cringe, with sub options.

Pay2play or clubspark.

Pay2Play we use for our gatecode system, has a database, we do not use it for anything else, it has the ability to do all emails, payments, at a cost, membership etc etc.

Club Spark, currently have a proposal for a new gate, we get a free website, has a database.

I have spoken at length with Dean from P2P, he will or says he will do anything to keep us, including installing a new gate for less than our% of what tennis nz is offering.

Note, Havelock are in the process of changing to ClubSpark gate code system, bookacourt.

Dean has just relayed to me how embarrassing it would be for him to lose Hawkes Bays best club, as he is based in Hawke's Bay, and that may be why he is so desperate, Havelock have jumped.

As far as I can see, we can do what we want, keep the clubspark website, still use pay2play, put a link on the website to Pay2Play, use this for membership SignUp and payment. Ditch the clubspark database, use the Pay2Play one.

At this stage with the club room process underway, but unconfirmed, I have told those involved the change of gate is on hold, as we may want them both moved if clubrooms go ahead.

Would like to have a resolution prior to the next season, to streamline things, and it may be a possibility to trial pay2play to take payments, memberships for a year, to see how it goes, it may also be that Pay2Play folds, if it loses too many more clubs.

Dean from P2P is very keen to come to a committee meeting and show us what we can do on his system. He seems very much a talker, not listener, but is very passionate about his product. I have told him we will give him the opportunity, but as we are looking at redeveloping, we will see what happens there first, so we don't waste his time.

Basically, once we know if a clubhouse is an option, we can make a decision. Sorry for the waffle, just trying to let you know where we are at, and options we have.

Moved: Tony, 2nd Alex

Coach's Report - Jac Wardrope

During the first week of school holidays Greendale hosted it's Junior Open

tournament. It went off without a hitch - lots of our Greendale Juniors doing well.

Ian has results in his report for this month. Our Holiday program was run the following week and in the last weekend we ran our Kidult Tournament which was won by our very own committee member Tony Verry and his son, George.

Our Saturday morning program continues to have great numbers following on from our opening weekend in September. We're setting records in the Red Ball session for attendance and the other two groups aren't far off either. At present I'm trying to book in the last two primary schools coaching visits to finish off the funding we got from North and South Trust; hoping to offer the lessons to year 4s & 5s to fill out our orange/green ball sessions on Saturday morning.

Junior Interclub has started with all Greendale teams getting stuck in! I'm sure you'll all do us proud.

Shout-out to Mansi and Mayank for representing Waikato-Bays in the under 12 and under 14 teams event in Christchurch two weeks ago. Mansi's under 14 team gained a bronze medal and Mayank's under 12 team came 4th! Well done!

After school coaching is busy again this term. We've organised a couple of new cardio tennis sessions for our newer members on the back of our sign-ups on Love Tennis Weekend which is awesome!. I'm working 30+ hours on court, Heath is building on last term doing 10, and Logan has 1 hour on a Monday.

Regards,

Jac Wardrope

Tennis Eastern Club Coach of the Year 2019/20
Head Coach - Greendale Tennis Club

Moved: Stu, 2nd Gary

Junior Coordinators Report - Ian Smith

Has been a long holiday break for Junior Saturday morning tennis due to school holidays and then Labour/Show weekend following immediately after - different next year as holidays start a week earlier and there is a two week gap to Labour/show weekend. But there were still lots of tennis opportunities offered by the club during this time - GTC Open Tournament, Holiday Programme, and Kidult Tournament.

We restarted a couple of weekends ago, on Saturday 29 th October. Great numbers again. A total of 180 through in the morning (78 – 59 – 43) and this last weekend 171 attended on Saturday (66 – 68 – 37).

Numbers definitely up from last year as well as a pleasing number in the Blue, Silver and Gold group.

Need to start looking at who has paid and who has not.

Not including Jac or myself, we currently have 17 junior coaches and 9 adult coaches/volunteers available to assist on Saturday mornings at the moment. Just lost Sean Davies who has been a great help, so always looking for more! Monday Singles has been going really well with around 18 to 26 attending. Added a bit of extra competition to the evening with matches being ladder challenges and also started a Pyramid Challenge for a cash prize.

Well done to the following players from GTC competing in our GTC Open Tier 3 Junior Tournament run by Sarah and Jac at the start of the school holidays: Nicolai O'Dowd (1st 12&U), Mayank Giri (4th 16&U), Vanshika Purwal (12&U), Analeigh O'Dowd (4th 12&U), Arabella Absolom (3rd Girls Graded), Poppy Brown (4th Girls Graded), Gemma Johnson (1st 14&U), Mansi Giri (2nd 14&U), Phobe Holland (4th 14&U), Mansi Giri (1st 16&U), Brooke Ells (4th 16&U).

Doubles Results: Nicolai O'Dowd (2nd 12&U), Ryder Firth and Mayank Giri (1st 14&U), Danny Sheikh (2nd 14&U), Mayank Giri (2nd 16&U), Analeigh O'Dowd and Vanshika Purwal (1st 12&U), Arabella Absolom and Poppy Brown (3rd 12&U), Phoebe and Zoe Holland (1st 16&U), Brooke Ells and Christine Huang (3rd 16&U).

Junior Holiday programme - second week of school holidays went well, reasonable numbers and weather was partly good and partly wet. Thanks to Alex, Clara and Christine who assisted Jac and myself. Next Holiday camp to run on the mornings of the week leading up to Christmas, from Wednesday 21 st to Friday 24 rd December

Shirts: 15 more shirts ordered (including for Sean Davies), and most have been distributed. Responses have continued to be positive about shirts, quality and how they look. Going to do another shirt order in time for Christmas.

Junior Interclub – Started last Friday, 4 th November. We have five teams entered. Two teams in A grade, two B grade teams and a C grade team. Thank you to the team managers who are looking after these teams!

Purchasing a Lockable Junior Shed for storage of club Saturday Morning junior equipment. What is happening here?

Retro Saturday Dress Up Saturday: 19th November, Prizes, Juicy's and Sausage sizzle.

What is happening to the old balls used by seniors, as there has been very few balls put in the box for juniors.

Kidult Tournament was well received by those participating – really pleasing to see this going ahead – Jac will probably report back on this.

Junior Newsletter for Nov, Dec and Jan sent out to all members (incl Seniors).
Moved: Stu, 2nd Gary

TSA

Nothing

Tennis Eastern

Nothing

Health and Safety

Be aware of slippery surface with the new sand on courts 1,2,3.
Slippery surface signs to be put on all 8 court gates – This has been done already

General Business

\$780 deposited for tennis balls sold to members
\$646.20 deposited for container refreshments

Strategic Plan – Finalised, send it out Stu

Life membership document – voted on and finalised No. 2 version

Auditor – Nic and Stacey looking into wording to use for not having an auditor.

Xmas function – 17th December @ Containers. Xmas ham buns etc. Stacey to organise with help!, and announce to members.

Club days – Computer should be used. Gary suggested committee member opens up, two club members on board.

Pay2Play – Park discussion on what to do with Gate at hard court end until submission to council has happened. We need to choose one system, not two. ClubSpark or Pay2Play.

Tennis Balls – Gary to order 5 cartons

Windbreaks have arrived, Craig to organise time to put these up.

Craig is getting nets mended and has ordered a new net.

Ball machine – Stacey to notify members that it is available for use and how to book.

Junior BBQ on 19th Nov – Tony to organise food and cook.

Meeting Closes At: 7.45 pm.