

Agenda:

Call To Order

1. Welcome

Paul Evans - President

1. Apologies

Tracey Rudcevecuis, Charlotte Van Asch, Stuart Dawson, Ray Burney, Sarah Shand, Lindsay Bird, Chris Newman, Mary Ercalano, Keri Mason, Sue Agnew, Derek&Janet Hill.

2. Minutes from the last AGM

Moved to be true and correct Gary Brennan, 2nd Irene O'Malley, all in favour, no matters arising.

Treasurers Report

TREASURER'S REPORT

The Annual Accounts for the Greendale Tennis Club for the year ended 31 May 2021 have been prepared by myself and independently audited by Simon Cowan. The Audit was completed on 29 July 2021.

On behalf of the Greendale Tennis Club I would like to say a VERY big thank you to Simon Cowan who has provided his auditing services again this year.

There are copies of the Annual Accounts available if you wish to have a look.

The results for the year ended 31 May 2021 are;

Net Surplus/(Loss)

· 2021 (\$9,883)

· 2020 \$6,468

· 2019 \$16,662

· 2018 \$7,816

Some key points from the 2021 Annual Accounts:

- The Greendale Tennis Club made a loss of \$9,883 (2020: \$6,468 profit), and while operating income was UP on 2020 at \$70,264 (2020 \$66,906), there was NO Grant revenue in 2021 (2020 \$17,808).
- It is imperative to point out here that while the Club made an operating loss for the year this includes \$25,300 of depreciation expense (2020 \$23,558), which is not cash. The Club had a Surplus before depreciation of \$15,417 (2020 \$30,026), and \$66,242 in the bank (2020 \$44,387).
- Subscription income from both seniors and juniors increased by \$1,371 from last year – this represents a 2.7% increase in subscription income (1% decrease in 2020) and an increase of 39 in membership numbers (drop of 7 in 2020).
- The Club also received \$3,112 in court hire revenue (\$4,051 in 2020). This came from casual players via Pay2Play and also the Club hired out its court throughout the season for a number of tournaments via Tennis Eastern.
- Again, thanks to Gary Wise and Bruce Taylor the Club received \$4,000 in Sponsorship Income \$2,000 each from New Zealand Sotheby's International Realty and NOW, for the 2 containers courtside (Originally 5 & 3 years terms respectively). This is the second year of this Sponsorship.
- Total expenditure for the Club only increased by \$159 from the previous year to \$54,847 (2020 was a decrease of \$4,492). The Club's power expense decreased again this year by \$270, further positive results from replacing our lights with the more efficient LEDs.
- Court sponsorship generated \$3,861 (\$4,051 2020) for the year. I would like to say a huge thank you to our court sponsors and hope that you, our members can support our sponsors whenever possible.

Our Court Sponsors are:

Court 1 Continuous Spouting Hawke's Bay

Court 2 Alchemy Wine

Court 3 Paul Evans & Harcourts Rural

Court 4 Warren Sharp - Superlift

Court 5 Glens Pharmacy

Court 6 Taradale Family Dental Clinic

Court 7 Sainsbury Logan & Williams – Solicitors

Court 8 Bayley Produce Limited – The Fruit Shop

Balance Sheet & Statement of Cash Flow

- The Tennis Club had Accumulated Funds/Net Assets of \$306,904 as at 31 May 2021 (2020 \$316,787).
- As at 31 May 2021 the Club had \$66,242 in the bank (2020 \$44,387), of which \$22,042 is on term deposit earning 0.85%.
- The Statement of Cash Flow shows the opening bank balance and where funds were 'provided from' and 'applied to' for the year. A 'Net Cash Inflow of \$21,855 for the year (2020 Outflow \$6,985).

Capital Expenditure

During 2021 only \$1,637 was spent on capital expenditure. However, a considerable amount of work has been done during the year in order to replace the surfaces on Courts 1, 2, and 3. Which Paul will talk more on.

List of assets purchased during 2021 financial year:

Honours Board \$1,637

Total \$1,637

Thanks to a number of Committee members and Club members, a number of improvements to the Club's facilities have been carried out during the course of this past season:

The fence on the park side has been strengthened to allow the wind breaks to be put back up and withstand the wind.

A new Honours board in the TSA has been purchased and installed.

Nets were fixed and replaced.

There has been a new Website and Membership Database created for the Club which was free via Tennis NZ. A special thanks to Bron Williams & Paul Evans for their work in setting this up.

Membership

2021 2020 2019 2018 2017

Juniors 241 229 242 252 203

Seniors 186 159 153 159 164

Total M'ship 427 388 395 411 367

- Overall this Club has experienced a 10% increase in Club membership (2020: 1.8% decrease) Some of these new members joined part-way through the year, and therefore this increase is greater than the increase in Subscription Income.
- A total net increase of 39 members – an increase of junior membership of 12 and an increase in senior membership of 27 seniors.
- According to Tennis Eastern there has been an overall increase in membership across the region of 19.2%. Total tennis members increased from 1,856 to 2,212. It is important that as a Club we look to retain our current membership and seek new membership to replenish those members that leave.

I would like to put forward a motion that the Audited Annual Accounts for the Greendale Tennis Club for the year ended 31 May 2021 be accepted.

Secunder:

Jay Mason, All in Favour

I would like to put forward a motion that the Annual Accounts for the Greendale Tennis Club be audited for the year ended 31 May 2022 (current financial year).

Secunder:

Janyce Young, All in Favour

I would like to put forward a motion that the proposed membership fee increase of \$5 per Junior and \$10 per senior be accepted.

Secunder:

Greg Magerison

Nicola Holland

(Interim) Treasurer

Greendale Tennis Club

There was the point of senior members that only play once a week during weekdays raised and how a membership option for them may be looked at.

It was general consensus of attendees that many playing options are open to all members and that our membership is still very competitive.

3. Presidents Report

Presidents Report Having been your president for the last 12 months, I am very honoured to be able to present this report. The Greendale Tennis club has been in existence since 1949 and I would like to acknowledge all the past Presidents and Committees who have shown vision, leadership, and done the hard work to create these fantastic facilities that we enjoy today. A new committee was elected at the SGM in August post the AGM in July and I would like to acknowledge Bruce Taylor and Stacey Margerison contributions to the club and our committee, their resignations during the season were reluctantly accepted by the committee. We welcomed Kalib Christensen and Nic Holland on to the committee by co-option and a big thanks to Nicola who was thrown into the deep end to finish our financial reports for season so they could be presented today. We had a new sponsor, HB Continuous Spouting for our Spring Tournament, while a success, the support from some of our immediate neighbouring clubs disappointing. Looking forward to a successful tournament this spring and Stu's continued sponsorship. The Tennis NZ "Love Tennis" Weekend initiative was a real success. We gained the 4th highest new membership in the country behind HB Lawn and Havelock North. Plans are well underway for this coming season's one. This is on Saturday 18th September, let's get in behind this and showcase our great club and get more people playing our great game! Junior tennis – Ian Smith or Smithy as we call him continues to run a very successful junior program in terms 1 & 4 of the year. It's a real buzz on a Saturday morning at the courts. For those senior members present who haven't been down on a Saturday morning, if you want to feel good about our game then come on down and witness the magic. Thanks Smithy and all those that help him run this successful program. Our Club Coach – Luke Donovan continues to run his successful coaching programs and tennis fit classes on our courts. The committee will be working with Luke this coming season to help him recruit some assistant coaches so he can keep up with the strong demand for professional coaching that our members want. Hawke's Bay is starting to build up a pool of qualified coaches who have completed the required courses, which bodes well for the future. Given the size of our club we are underrepresented in Junior interclub, and I would like to not only throw the challenge to Luke and Smithy to encourage more juniors to play in it, all of us need to encourage our juniors to play competitive tennis and represent our club with pride. Well done to Greendale Simply Smashing who won their interclub competition in term 1 of this year. We were well represented in the Junior Tennis Eastern rep teams and special mention must go to Gemma Johnson, Lily Warren and Kendra Wise, Alex Cave and Hunter Every who went on to play for the Waikato Bays region. On the Senior Interclub side Greendale was well represented and congratulations to our senior team who defeated CHB in the Sunday morning interclub competition. We were extremely well represented in the Tennis Eastern senior rep teams who successfully defended the Christie Cup. Well done Jane Wyllie, Alex Cave, Abby Oliver, Roisin Dinan, Stacey Margerison, Luke Donovan, Jac Wardrope, Jono Fall and Hunter Every!

While on Tennis Eastern representation, Greendale is well represented with Bruce as Chairman, Suzanna as Treasurer and Sarah on the committee. Sarah is also the chairperson for Tennis Waikato Bays. John Penny a member of our club is on the Tennis NZ Board. Thank-you for all that you do for tennis. Also thank-you to Ian Smith, Greg Margerison and David Epplett who have represented Greendale on the Taradale Sports Association. Thanks guys. If you follow our Facebook Page you would have seen the great representation Greendale has at the Tennis Seniors competitions around the country and the great results they are achieving. While on all things internet we upgraded our website due to it not now being fit for purpose and not updated in a timely manner. The new website also has membership database functionality which means (fingers crossed) the renewal of your membership will be an easier process for not only members but our membership manager as well. A big shout out to Bron Williams who did the bulk of the work getting our new website up and running. Our major maintenance job this year was strengthening the fence on the back courts so wind breaks can be put up so the courts aren't as wind swept. Thanks to Stu for project managing this and the mahi from, Craig, Greg, Stacey, Tony and Norma on the day. While on keeping our club well maintained. There are too many names to mention, and I fear I will miss some one out if I did ..but thank –you for all that you do make this such a great club. You know who you are so thank-you. Our big project this year was to resurface courts 1 – 3. The research for an appropriate artificial grass surface and obtaining the quotes was led by Stacey and Stu with the help of Russell and Jane. With the appropriate surface and contractor selected, Suzanna Taylor submitted the applications to the various gaming trusts. I am pleased to report we have already secured over 50% of the funding from these trusts. So, we will be pressing GO on this project soon! Well done to everybody involved! Thank-you to all our court sponsors and our premier sponsors Fraser and Nic Holland's from Sotheby's International Realty and Hamish and Mandy White from NOW. Finally thank-you to my committee, you have all made such a commitment to be involved in running this club of ours and you have always had the best interests of the club and its members at the centre of all that you do. I believe we have worked well together and are starting to gel as a real team. I truly believe we are living up to our mission statement of providing an inclusive range of tennis opportunities, for all players, at all levels, within a friendly community. Yours in tennis Paul Evans President
2/8/2021

4. Appoint Patron

Moved to appoint Ray Burney as Patron by Paul Evans, 2nd by Luke Donovan, All in Favour.

5. Appoint Auditor

Moved to appoint Simon Cowan as Auditor by Nicola Holland, 2nd by Nick Bayley, All in Favour.

6. Election of officers

There were no contested positions

1. President – Paul Evans
2. Vice President – to be elected by committee
3. Secretary – Nick Bayley
4. Treasurer – Nicola Holland
5. Club Captain – Stuart Dawson
6. Membership Manager – to be elected by committee
7. Committee (up to 6) – Tony Verry, Ian Smith, Luke Donovan, Gary Brennan, Janyce Young, Craig Wylie.

9. General Business

The condition of the hard court surface, some members have concern about these. Committee is aware of the issues and will look into a plan of action going forward, it has been discussed at previous meetings and it has been decided resurfacing courts 1-3 was a priority.

The Strategic Planning Process - Pete Wogan

Pete gave a brief insight into what he can offer or help facilitate for members and the committee going forward. A strategy meeting will be organised so that there is a clear plan to work toward for the committee, based on member feedback.

10. Close

Meeting closed 7.52p.m. Thank you for your attendance.

Greendale Tennis Club

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