

Greendale Tennis Club Inc

Agenda for Committee Meeting

Date: Wednesday 4th August 2021

Time: After AGM

Venue: TSA

AGENDA	Discussion	Action	Name	Date to be Completed
Present	PE, NH, TV, IS, LD, Gary Brennan, Craig Wyllie, Janyce Young, Nick Bayley			
Apologies	SD			
Inwards Correspondence	North and South Trust - Unsuccessful Eastern and Central Community Trust – Granted Pub Charity Limited Grants - Granted			
Outwards Correspondence				
Review of Previous Minutes				

<p>Presidents Report</p>	<p>Presidents Report Having been your president for the last 12 months, I am very honoured to be able to present this report. The Greendale Tennis club has been in existence since 1949 and I would like to acknowledge all the past Presidents and Committees who have shown vision, leadership, and done the hard work to create these fantastic facilities that we enjoy today. A new committee was elected at the SGM in August post the AGM in July and I would like to acknowledge Bruce Taylor and Stacey Margerison contributions to the club and our committee, their resignations during the season were reluctantly accepted by the committee. We welcomed Kalib Christensen and Nic Holland on to the committee by co-option and a big thanks to Nicola who was thrown into the deep end to finish our financial reports for season so they could be presented today. We had a new sponsor, HB Continuous Spouting for our Spring Tournament, while a success, the support from some of our immediate neighbouring clubs disappointing. Looking forward to a successful tournament this spring and Stu's continued sponsorship. The Tennis NZ "Love Tennis" Weekend initiative was a real success. We gained the 4th highest new membership in the country behind HB Lawn and Havelock North. Plans are well underway for this coming season's one. This is on Saturday 18th September, let's get in behind this and showcase our great club and get more people playing our great game! Junior tennis – Ian Smith or Smithy as we call him continues to run a very successful junior program in terms 1 & 4 of the year. It's a real buzz on a Saturday morning at the courts. For those senior members present who haven't been down on a Saturday morning, if you want to feel good about our game then come on down and witness the magic. Thanks Smithy and all those that help him run this successful program. Our Club Coach – Luke Donovan continues to run his successful coaching programs and tennis fit classes on our courts. The committee will be working with Luke this coming season to help him recruit some assistant coaches so he can keep up with the strong demand for professional coaching that our members want. Hawke's Bay is starting to build up a pool of qualified coaches who have completed the required courses, which bodes well for the future. Given the size of our club we are underrepresented in Junior interclub, and I would like to not only throw the challenge to Luke and Smithy to encourage more juniors to play in it, all of us need to encourage our</p>			

	<p>juniors to play competitive tennis and represent our club with pride. Well done to Greendale Simply Smashing who won their interclub competition in term 1 of this year. We were well represented in the Junior Tennis Eastern rep teams and special mention must go to Gemma Johnson, Lily Warren and Kendra Wise, Alex Cave and Hunter Every who went on to play for the Waikato Bays region. On the Senior Interclub side Greendale was well represented and congratulations to our senior team who defeated CHB in the Sunday morning interclub competition. We were extremely well represented in the Tennis Eastern senior rep teams who successfully defended the Christie Cup. Well done Jane Wyllie, Alex Cave, Abby Oliver, Roisin Dinan, Stacey Margerison, Luke Donovan, Jac Wardrope, Jono Fall and Hunter Every!</p> <p>While on Tennis Eastern representation, Greendale is well represented with Bruce as Chairman, Suzanna as Treasurer and Sarah on the committee. Sarah is also the chairperson for Tennis Waikato Bays. John Penny a member of our club is on the Tennis NZ Board. Thank-you for all that you do for tennis. Also thank-you to Ian Smith, Greg Margerison and David Epplert who have represented Greendale on the Taradale Sports Association. Thanks guys. If you follow our Facebook Page you would have seen the great representation Greendale has at the Tennis Seniors competitions around the country and the great results they are achieving. While on all things internet we upgraded our website due to it not now being fit for purpose and not updated in a timely manner. The new website also has membership database functionality which means (fingers crossed) the renewal of your membership will be an easier process for not only members but our membership manager as well. A big shout out to Bron Williams who did the bulk of the work getting our new website up and running. Our major maintenance job this year was strengthening the fence on the back courts so wind breaks can be put up so the courts aren't as wind swept. Thanks to Stu for project managing this and the mahi from, Craig, Greg, Stacey, Tony and Norma on the day. While on keeping our club well maintained. There are too many names to mention, and I fear I will miss some one out if I did .but thank –you for all that you do make this such a great club. You know who you are so thank-you. Our big project this year was to resurface courts 1 – 3. The research for an appropriate artificial grass surface and obtaining the quotes was led by Stacey and Stu with the help of Russell and Jane. With the appropriate surface and contractor selected, Suzanna Taylor submitted the applications to the various gaming trusts. I am pleased to report we have already secured</p>			
--	--	--	--	--

	<p>over 50% of the funding from these trusts. So, we will be pressing GO on this project soon! Well done to everybody involved! Thank-you to all our court sponsors and our premier sponsors Fraser and Nic Holland's from Sotheby's International Realty and Hamish and Mandy White from NOW. Finally thank-you to my committee, you have all made such a commitment to be involved in running this club of ours and you have always had the best interests of the club and its members at the centre of all that you do. I believe we have worked well together and are starting to gel as a real team. I truly believe we are living up to our mission statement of providing an inclusive range of tennis opportunities, for all players, at all levels, within a friendly community. Yours in tennis Paul Evans President 2/8/202</p>			
<p>Vice Presidents Report</p>				
<p>Treasurers and Financial Report</p>	<p>TREASURER'S REPORT</p> <p>The Annual Accounts for the Greendale Tennis Club for the year ended 31 May 2021 have been prepared by myself and independently audited by Simon Cowan. The Audit was completed on 29 July 2021.</p> <p>On behalf of the Greendale Tennis Club I would like to say a VERY big thank you to Simon Cowan who has provided his auditing services again this year.</p> <p>There are copies of the Annual Accounts available if you wish to have a look.</p> <p>The results for the year ended 31 May 2021 are;</p> <p>Net Surplus/(Loss)</p>			

	<ul style="list-style-type: none"> · 2021 (\$9,883) · 2020 \$6,468 · 2019 \$16,662 · 2018 \$7,816 <p>Some key points from the 2021 Annual Accounts:</p> <ul style="list-style-type: none"> · The Greendale Tennis Club made a loss of \$9,883 (2020: \$6,468 profit), and while operating income was UP on 2020 at \$70,264 (2020 \$66,906), there was NO Grant revenue in 2021 (2020 \$17,808). · It is imperative to point out here that while the Club made an operating loss for the year this includes \$25,300 of depreciation expense (2020 \$23,558), which is not cash. The Club had a Surplus before depreciation of \$15,417 (2020 \$30,026), and \$66,242 in the bank (2020 \$44,387). · Subscription income from both seniors and juniors increased by \$1,371 from last year – this represents a 2.7% increase in subscription income (1% decrease in 2020) and an increase of 39 in membership numbers (drop of 7 in 2020). · The Club also received \$3,112 in court hire revenue (\$4,051 in 2020). This came from casual players via Pay2Play and also the Club hired out its court throughout the season for a number of tournaments via Tennis Eastern. · Again, thanks to Gary Wise and Bruce Taylor the Club received \$4,000 in Sponsorship Income \$2,000 each from New Zealand Sotheby’s International Realty and NOW, for the 2 containers courtside (Originally 5 & 3 years terms respectively). This is the second year of this Sponsorship. · Total expenditure for the Club only increased by \$159 from the previous year to \$54,847 (2020 was a decrease of \$4,492). The Club’s power expense decreased again this year by \$270, further positive results 			
--	--	--	--	--

	<p>from replacing our lights with the more efficient LEDs.</p> <ul style="list-style-type: none">· Court sponsorship generated \$3,861 (\$4,051 2020) for the year. I would like to say a huge thank you to our court sponsors and hope that you, our members can support our sponsors whenever possible. <p>Our Court Sponsors are:</p> <p>Court 1 Continuous Spouting Hawke’s Bay</p> <p>Court 2 Alchemy Wine</p> <p>Court 3 Paul Evans & Harcourts Rural</p> <p>Court 4 Warren Sharp - Superlift</p> <p>Court 5 Glens Pharmacy</p> <p>Court 6 Taradale Family Dental Clinic</p> <p>Court 7 Sainsbury Logan & Williams – Solicitors</p> <p>Court 8 Bayley Produce Limited – The Fruit Shop</p> <p>Balance Sheet & Statement of Cash Flow</p> <ul style="list-style-type: none">· The Tennis Club had Accumulated Funds/Net Assets of \$306,904 as at 31 May 2021 (2020 \$316,787).· As at 31 May 2021 the Club had \$66,242 in the bank (2020 \$44,387), of which \$22,042 is on term deposit earning 0.85%.· The Statement of Cash Flow shows the opening bank balance and where funds were ‘provided from’ and ‘applied to’ for the year. A ‘Net Cah Inflow of \$21,855 for the year (2020 Outflow \$6,985).			
--	--	--	--	--

	<p>Capital Expenditure</p> <p>During 2021 only \$1,637 was spent on capital expenditure. However, a considerable amount of work has been done during the year in order to replace the surfaces on Courts 1, 2, and 3. Which Paul will talk more on.</p> <p>List of assets purchased during 2021 financial year:</p> <p>Honours Board \$1,637</p> <p>Total \$1,637</p> <p>Thanks to a number of Committee members and Club members, a number of improvements to the Club's facilities have been carried out during the course of this past season:</p> <p>The fence on the park side has been strengthened to allow the wind breaks to be put back up and withstand the wind.</p> <p>A new Honours board in the TSA has been purchased and installed.</p> <p>Nets were fixed and replaced.</p> <p>There has been a new Website and Membership Database created for the Club which was free via Tennis NZ. A special thanks to Bron Williams & Paul Evans for their work in setting this up.</p> <p>Membership</p> <p>2021 2020 2019 2018 2017</p> <p>Juniors 241 229 242 252 203</p> <p>Seniors 186 159 153 159 164</p> <p>Total M'ship 427 388 395 411 367</p>			
--	--	--	--	--

	<ul style="list-style-type: none"> · Overall this Club has experienced a 10% increase in Club membership (2020: 1.8% decrease) Some of these new members joined part-way through the year, and therefore this increase is greater than the increase in Subscription Income. · A total net increase of 39 members – an increase of junior membership of 12 and an increase in senior membership of 27 seniors. · According to Tennis Eastern there has been an overall increase in membership across the region of 19.2%. Total tennis members increased from 1,856 to 2,212. It is important that as a Club we look to retain our current membership and seek new membership to replenish those members that leave. 			
Club Captains Report				
Membership Managers Report	.			
Coach's Report				
Junior Coordinators Report				
Funding Resolutions	Still waiting to hear from One Foundation Re \$10000 Grant application			
TSA				

Tennis Eastern	Ask for Representatives – Bruce, Suzanna, Sarah???	Bruce and Suzanna are happy to continue as reps from Greendale, yet to talk to Sarah	TV	
General Business	<p>Continuous Spouting HB Tournament Update</p> <p>Love Tennis 18th September</p> <p>IS moved to purchase balls, nets and have nets repaired and to get some samples of playing shirts made up. Approx. cost for all this \$1800. Some discussion around club colours of Maroon and white not being used. PE and TV to look into other options with club colours in mind.</p> <p>GB asked if club could make new balls available for purchase for members, directly from the club.</p> <p>Meeting closed 8.12pm</p> <p>Next committee scheduled for Wednesday 1st September at 6.30pm at TSA. NOTE 6.30pm</p>	<p>Entries coming in, not many from Greendale. Talk to members and other clubs</p> <p>More discussion at next committee meeting</p> <p>Moved IS, 2nd LD</p> <p>How do we set this up, who controls it.</p>	All	ASAP

--	--	--	--	--